

# INECOM

part of be one solutions group 

**ERP Application**  
**Analytics**  
**SAP HANA**  
**Barcode Solution**  
**Industry Solution**  
**SAP Hardware**

 **beONESolutions**  
the global SAP® rollout experts

# SAP® BUSINESS ONE

Designed specially for SMEs and multi-national subsidiaries, SAP Business One is a powerful ERP software solution that offers an affordable way to automate and manage your entire business – from CRM, sales and services to distribution, manufacturing and finance operations.

Executives and managers can have real-time access to their business data via a web browser, mobile device or traditional client-server access. With features like exception alerts, electronic approvals, workflow management, dashboard and KPI reporting, SAP Business One helps companies see clearly and react quickly. The self-service analytics tools in HANA make it possible for operational users to access, transform and visualize data in real time, without the traditional IT hand-holding.

Overview of SAP Business One:

- Multi-company, multi-currency and multi-language
- Supports rapid implementation
- Licensing options - on-premise and SaaS
- Integration with Microsoft® applications like Excel® and Outlook®
- IFRS compliant
- Mobile application for iOS™ and Android™
- Extensible without source code changes
- Pre-delivered analytics content

Inecom specialises in out-of-the-box industry best practice templates and solutions. These templates, together with our consultants' domain knowledge, ensure our customers get a faster ROI on their ERP investment.



## MANUFACTURING

- Bills of Material
- Material Requisition
- Purchase Requisition
- Material Requirements Planning
- Routing & WIP
- Production Scheduling
- Shop Floor Data Collection
- Blending Production Order
- Integration with CAD and PLM
- Manufacturing Analytics



## WHOLESALE & DISTRIBUTION

- CRM Opportunity Management
- Sales Web-portal
- Comprehensive GP and Credit Approval
- Inventory forecasting
- Delivery Schedule Management
- Warranty & Service Management
- Warehouse Management System using barcode/ mobile device
- Integration with 3PL
- Mobility for Sales workforce
- Sales and Logistics Analytics



## METAL FABRICATION

- Comprehensive GP and Credit Approval
- Inter-company Stock Enquiry
- Delivery Schedule Management
- Warehouse Management System using bar code/mobile device
- Mill Test Certificate
- Metal Processing Manufacturing
- Mobility for Sales and Service workforce
- Reporting in MT
- Sales and Logistics Analytics



## PROJECT-COSTING & PROGRESS BILLING

- Project Tendering
- Bills of Quantity
- Project Budget
- Project Costing
- Variation Order
- Project Retention
- Project Certification and Claim
- Timesheet
- Project Report and Analytics



## EQUIPMENT LEASING

- Leased Assets Management
- Asset Accounting – Acquisition, Depreciation, Disposal
- Lease Rates – day, week and month
- Lease Contracts
- Reservation of Resource
- Tracking of Resources
- Billing Schedule
- Deferred Income Accounting
- Write Down of Leased Assets



## SERVICES & REPAIR

- Warranty & Service Contract
- Preventive Maintenance
- Knowledge Base
- Pre-defined Repair and Service Sequences
- Service/ Rotable Items
- Job Costing and Timesheets
- Service Web-portal
- Mobility for Service Workforce
- Billing and Revenue Recognition Schedule

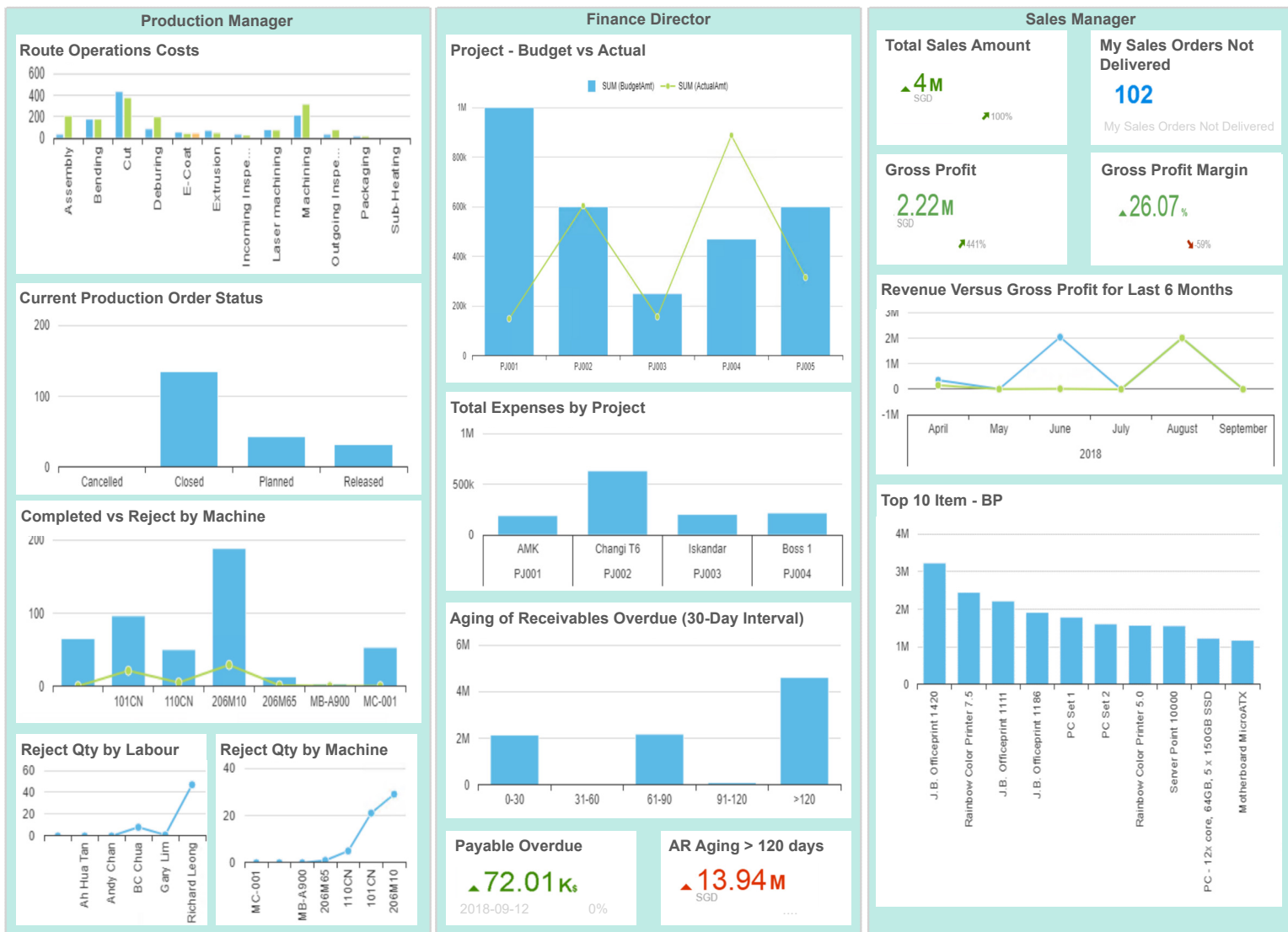
# SAP HANA® IN-MEMORY COMPUTING

SAP HANA is a real-time, in-memory platform that enables companies to process 'big data' in their ERP application, at the same time support operational reporting, advanced analytics and predictive modelling.

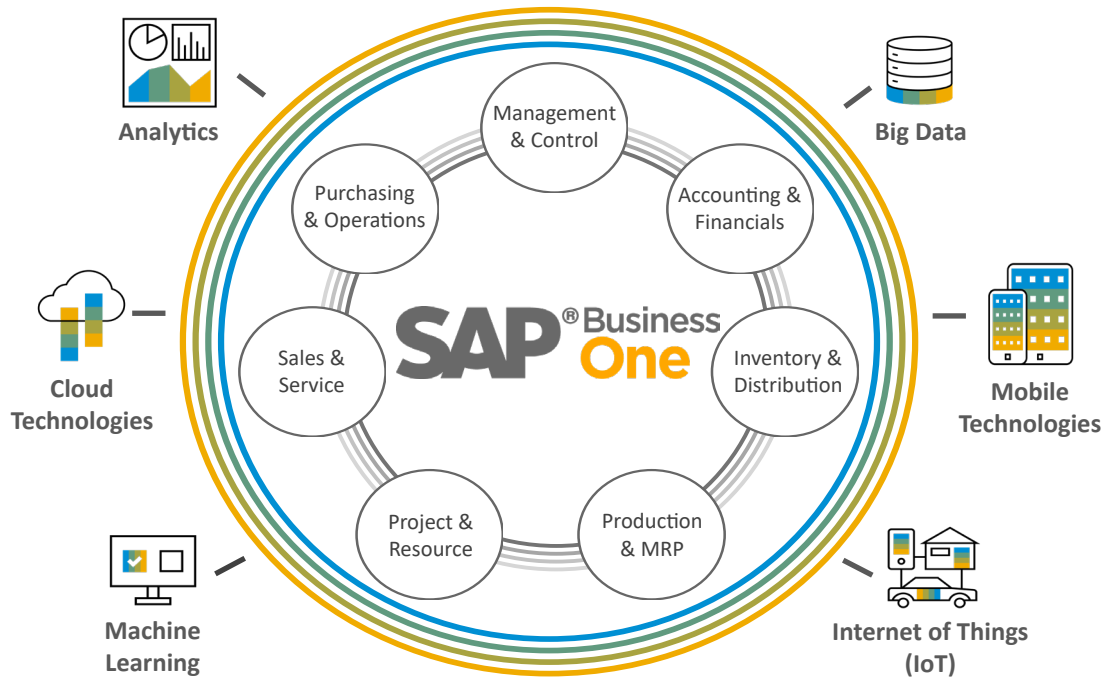
With SAP Business One, version for HANA, the ERP application is combined with business intelligence and machine learning functions. In addition to ERP operational functions, the SAP HANA solution also provides:

- Enterprise search – this is a search engine within the ERP application. Users can search data, filter information, drill-down while still adhering to the authorization and security policies.
- Pre-delivered analytics content – the solution is packaged with pre-delivered dashboards and KPIs that covers sales, purchasing, logistics, production, finance and CRM. Some examples are Top 10 customers, Top 5 sales employees, Average delivery variance days, Average fulfillment days of purchase orders.
- Dashboard and KPI designer – in addition to the out-of-the-box content, users can rapidly create dashboards and KPIs using the pre-defined multi-dimensional semantic layers.
- Interactive analysis – users can slice and dice their ERP data using Microsoft Excel and pivot-table based reporting tool.
- Intelligent inventory forecast – this statistical forecasting function uses SAP Business One data to forecast inventory levels and the algorithm incorporates trends and seasonal factors.
- Cash flow forecast – an interactive financial tool to help with real-time cash flow projections based on selection criteria like specific documents, certainty levels and timeline.

## ROLE-BASED ANALYTICS



# GO DIGITAL WITH A SMART ERP SOLUTION



## ANALYTICS

Support your business decisions with accurate information

- **Dashboards** – Embed dashboards in business forms and empower end users with up-to-the-second information.
- **Key Performance Indicators (KPIs)** – Track business critical measures.
- **Interactive Analysis** – Create flexible ad-hoc analysis using MSExcel.
- **Semantic Layer** – Pre-delivered information views representing your business content for reporting and analytical consumption.
- **Actionable Insights** – Unlock your business data to understand what is happening, why and how to respond and plan ahead.



## BIG DATA

Bring unstructured data into one view and analyze your data

- **Enterprise Search** – Find any information within your organization, just like searching on an internet search engine!
- **Predictive Analysis** – Use Forecasting strategies within your Dashboards to predict future and seasonal trends based on your historical data.
- **Cash Flow Forecast** – Make informed decisions instantly, ensuring healthy liquidity ratios.
- **Available-to-Promise** – Interact with current and future stock levels to ensure you can satisfy your customer demands.
- **Delivery Schedule Management** – Prioritize customers orders via a drag-and-drop interface, ensuring on-time delivery.



## CLOUD TECHNOLOGIES

Minimize the IT investment with a flexible cloud solution

- Easy and affordable deployment.
- Scalable infrastructure accommodating the increasing or reducing of users and data as needed.
- Secure browser-based access from anywhere, at any time.
- SAP private cloud and subscription licensing available.
- Subscription licensing avoiding capital expenditure and allowing for operational expenditure flexibility.



## MOBILE TECHNOLOGIES

Access important business data from any location at any time

- Available on both iOS and Android devices.
- Process electronic approval, receive alerts, check inventory/customer info and access analytics at your fingertips.
- **SAP Business One Sales App** – Handle your sales activities effectively anywhere, anytime.
- **SAP Business One Service App** – Manage and fulfill your service with integrated scanner, map and personalized signature.



## MACHINE LEARNING

Unite human expertise and computer insights for an intelligent enterprise

- Platform enables machine self-learning apps using advanced algorithms to automate processes and increase efficiency.
- **Sales Recommendation** – Suggest other items on-the-fly based on historical buying patterns of the customer.
- **Intelligent Forecast** – Interact with built-in statistical forecast algorithms to analyze inventory levels and optimize your demand.



## INTERNET OF THINGS (IoT)

Connect devices and exchange data over the internet

- **Alexa™ Integration** – Operate SAP Business One by voice via Amazon Alexa device.
- **Twitter App** – Address and analyze some of the unstructured data you receive from everyday tweets.
- **Face Recognition** – Connect to SAP Business One and suggest the right products to customers as they enter your store.

# HARDWARE AND INFRASTRUCTURE

A new ERP solution or upgrading an ERP system involves more hardware decisions than just choosing servers and data storage sizing. The modern ERP solution comprises of mobility application, e-commerce portal, integration with warehouse management and logistics system, as well as business intelligence and big data analytics. All these require the hardware and applications vendors to work closely together to provide the optimum solution.

At Inecom, we provide a one-stop solution for ever more complex ERP landscapes. Whether you need an on-premise server, cloud hosting, disaster recovery, fail-over system or virtualization of your server, we can design and deliver the infrastructure you need for your SAP Business One solution.



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## ABOUT BE ONE SOLUTIONS GROUP



Headquartered in Switzerland, **be one solutions group** is a global SAP Partner, specialized in roll-out based international ERP implementations and support services.

Excellence, customer care, innovation, scalability: are the values that describe the essence of our services provided to our local and multinational customers. Our software and service portfolio covers all stages of SAP, BI tools and industry specific verticals' implementation, customization, support and cloud hosting. Global reach and methodology, combined with local know-how and legal representation, makes our value proposition unique on the market.

Inecom, being Singapore's Top SAP Business One Partner does not only share be one solutions' business service offering, but its values as well. These synergies enable us to strive together every day for superior customer satisfaction.

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